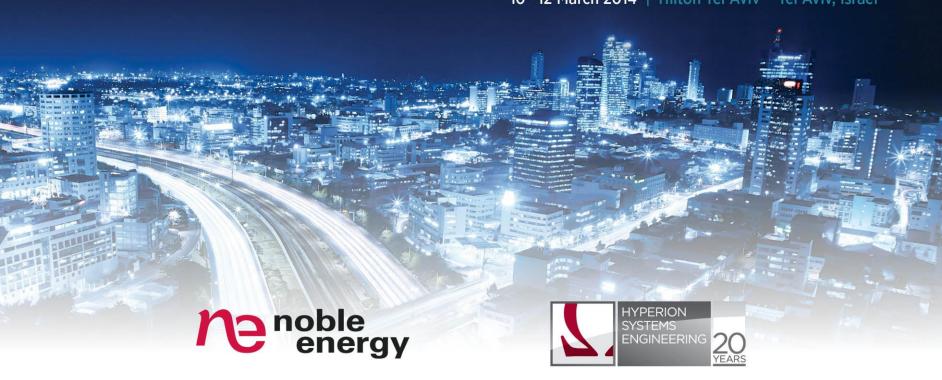


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## Sea NG Alliance

DELIVERS NATURAL GAS

## Marine CNG Transportation

2014 Eastern Mediterranean Gas Conference

Tel Aviv, Israel

11-12 March 2014











#### Sea NG Alliance









Owns all rights to patented Cosell® System





## Finance and Resource Mobilization

US\$50 billion in assets with 5,680 employees





## Ship Construction and Operations

US\$10 billion in assets with 6,100 employees





# Gas Infrastructure and Contracting

US\$49 billion in assets with 10,000 employees

#### Comparison of LNG and CNG



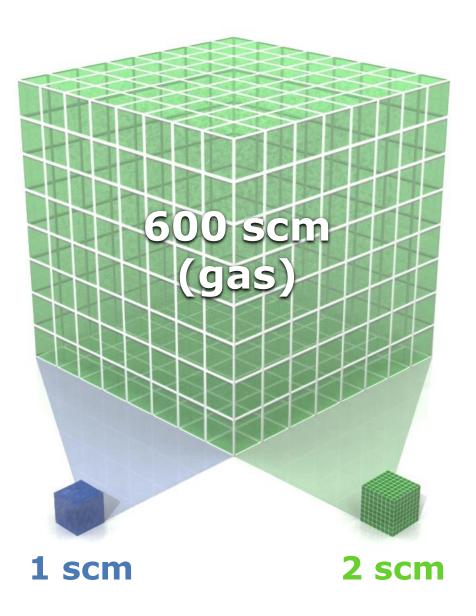
LNG

600:1

-162 °C

Ambient

Pressure



CNG

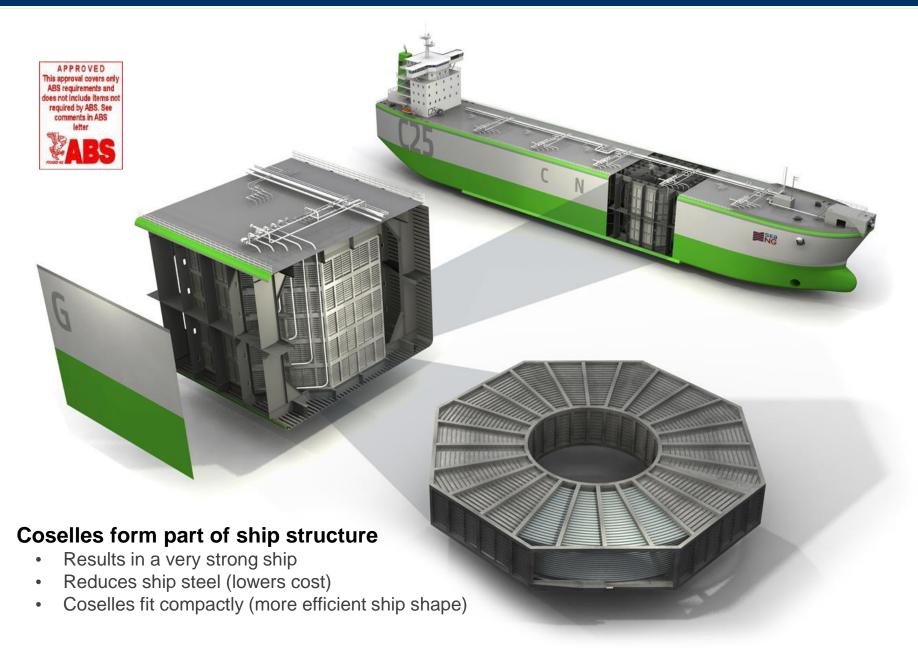
300:1

**275 BAR** 

**Ambient Temperature** 

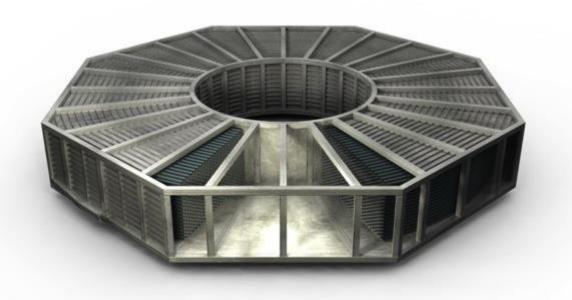
## C25 Coselle® ship



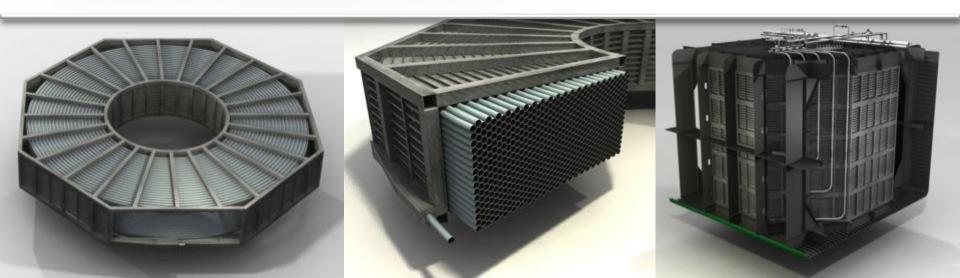


## Coselle® dimensions and capacity





Coselle Capacity	4.2 mmscf ~ 120,000 scm ~ 82 t
Pressure	4000 psi / 275 bar 80 °F / 27 °C
Pipe Size	OD = 168 mm wt = 6.35 mm
Pipe length	21,350 m
Outer Diameter	20.5 m
Inner Diameter	9 m
Height	3.1 m
Weight (empty)	630 mt
Steel	X80 ERW



### Fully tested and fully approved



A decade of research, engineering and testing resulted in full approval at an operating pressure of 275 bar (4000 psi).

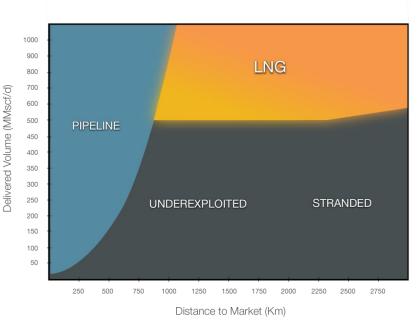
# **ABS APPROVED**

Met or exceeded all ABS requirements. Critical fatigue testing exceeded requirements by 300% without failure (65,000 cycles).

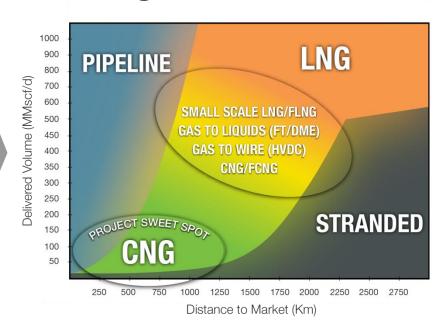








#### **Regional Niche for CNG**



DRIVERS	PRODUCERS	CONSUMERS
ECONOMIC	Capture/enhance value of gas reserves	Lower energy cost
ENVIRONMENTAL	Reduce flaring	Reduce CO <sub>2</sub> emissions

#### Marine CNG opportunities in Eastern Mediterranean





### Proposed solution for many clients



### Case A: CNG vs. LNG European regional market

Volume of 300 mmscf/d (3 bcm/a)		
Distance (1000 km)		
	CNG (regional)	LNG (regional)
Cost of gas at destination market (US\$/mm	11.6	11.6
Loading or liquefaction	0.6	5.5
Transportation by CNG or LNG	2.6	1
Off-loading or regaisfication	0.15	1
Net-back (US\$/mmBtu)	8.25	4.1

#### Proposed solution for many clients



### Case B: CNG regional market and LNG global market

Incremental volume: 300 mmscf/d (3 bcm/a)

Distance: 1000 km for CNG and Japan for LNG

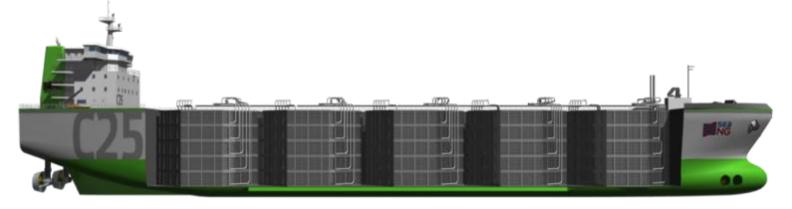
	CNG (Europe)	LNG (Japan)
Cost of gas at destination market (US\$/mm	11.6	17
Loading or liquefaction	0.6	5.5
Transportation by CNG or LNG	2.6	2
Off-loading or regaisfication	0.15	1
Net-back (US\$/mmBtu)	8.25	8.5

## Coselle® ship characteristics



Ship	C16	C20	C25	C30	C36	C42	C48	C84	C112
Coselles	16	20	25	30	36	42	48	84	112
Net Capacity* (million scf)	66	82	103	123	148	172	197	344	459
(million scm)	1.9	2.3	2.9	3.5	4.2	4.9	5.6	9.8	13.0
Length OA (m)	153	153	178	203.8	207.5	233	258.4	267.1	290.4
Breadth (m)	26.5	26.5	26.5	26.5	28.5	28.5	28.5	47.2	47.2
Depth (m)	14.9	18	18	18	21.8	21.8	21.8	27.5	30.6
Loaded Draft (m)	5.5	6.7	6.5	7.2	8.1	8.1	8.2	8.8	10.4

\* Net capacity is net of heel gas and assumes lean gas at 27°C



#### Simplicity leads to safety and lower costs



#### Simple

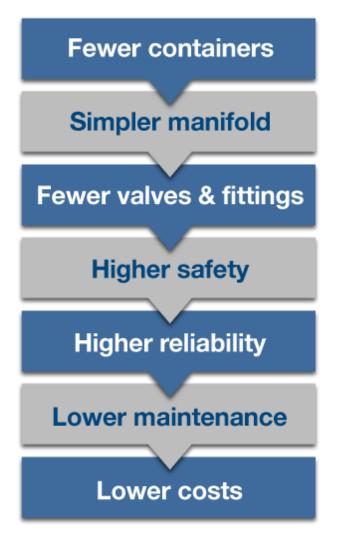
- Utilizes few large Coselle® versus hundreds or thousands of bottles
- 10-20 times fewer connections

#### Safe

- Coselle® is a matrix of steel
- Small diameter design assures safety
- Nitrogen sealed Coselle® are stacked within a nitrogen sealed cargo hold
- Fully approved by classification societies

#### Lower cost

- Utilizes standard compression equipment
- Patented manifold enables efficient and cost-effective loading and discharge
- Readily available ERW X80 pipe is faster and cheaper to manufacture



#### Conclusion



- Flexible solution delivering higher net-backs in regional markets
- Takes advantage of lower cost of regional gas
- Fast implementation first gas in 26 months from FID
- No capital required from client, only a "take-or-pay" tariff for the contracted volume and term
- Flexibility to redeploy the assets for smaller offshore reserves
- Complementary to LNG, pipeline and liquid fuels
- Small footprint for loading/unloading facilities
- Sea NG Alliance has strong financial and operational capability – Ready to contract for service









#### **Sea NG Corporation**

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#### Adam Hedayat,

Vice President, Business Development ahedayat@sea-ng.com

#### LNG: Gas > Liquid > Gas

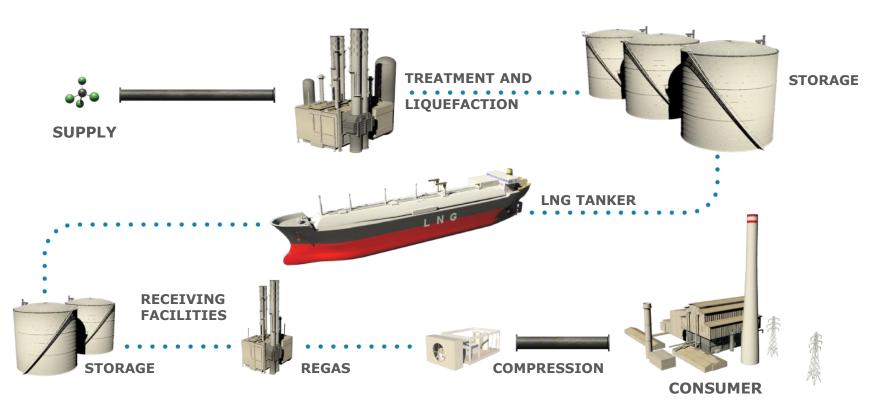


Loading: Gas treatment, liquefaction and storage

Terminals: Onshore in harbor / offshore liquefaction

Ships: Sophisticated, efficient

Receiving: Storage, regasification, harbor / offshore regas



#### Marine CNG: Always a Gas



Loading: Dehydration, compression

Terminals: Onshore or offshore (buoy/platform)

Ships: Simple – shuttle carriers

Receiving: Decompression and connection to customer



Supplier

Dehydration/compression

CNG ships in shuttle operation

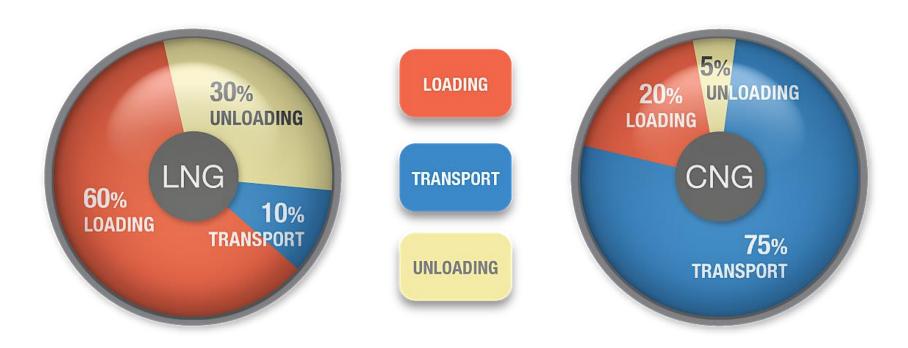
Decompression/ warming Customer



Investment: Loading, Transportation and Unloading

LNG: 90% of cost in shore facilities

CNG: 25% of cost in shore facilities





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